



myerson  
connections



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**A referral scheme for law firms,  
solicitors and those operating in  
the legal sector.**

**0161 941 4000**

[connections@myerson.co.uk](mailto:connections@myerson.co.uk)  
[www.myerson.co.uk/connections](http://www.myerson.co.uk/connections)

# Sometimes a client or prospect will ask you to undertake work that isn't an area of specialism for your practice. Maybe you have a conflict of interest or not enough capacity to complete the work.

Protect and enhance your client relationships

Rather than turn down the business and risk losing your client relationship, you can now confidently assist your client through Myerson Connections – a referral scheme for law firms, solicitors and those operating in the legal sector.

It is completely free to join, with no minimum term, and enables you to offer your clients access to a wide range of specialist legal services, not just those in which you practise.

## As a member of Myerson Connections, you will receive a wealth of financial benefits:

**8%** of our profit costs on matters referred to us by you\*

**15%** of any conditional fee uplifts we receive\*

**10%** **discount** on our fees when acting for you, your law firm and your colleagues\*

If your client contacts us directly about any other matter, we'll seek to refer them back to you.

If you can't assist and we subsequently act for them, we'll pay you a referral fee.\*

If you don't wish to receive a referral fee for a particular matter, then we'll happily pass on the saving directly to your client. Simply let us know.

## Other benefits of being a member include:

- Access to our trusted network of specialist advisors, experts and professionals
- Regular newsletters and legal updates
- Easy tracking of your referrals and fees received via the Connections Web Portal and App
- Priority invitations to training, seminars and events
- A range of fixed fee services that you can pass on to your clients\*
- Assistance with practice management and compliance issues\*

\* Subject to terms and conditions. For further details, please contact a member of our team.

# How it works – at a glance

- 1** Your client asks you for advice you're not in a position to provide.
- 2** You ask them if they're happy to be referred to someone who can help and explain that you're part of Myerson Connections.
- 3** You call us to discuss the matter, talk through the options and make the referral.
- 4** We'll contact your client, with your consent, to discuss those options again with them directly.
- 5** We'll confirm our fees and provide your client with more information about Myerson Connections.
- 6** We'll issue our engagement letter, complete the work and bill your client directly.
- 7** We'll confirm to you when the work is completed and billed.
- 8** We'll pay your referral fee once we receive payment from your client.

By prior agreement, we may bill your clients monthly and pay interim referral fees to you.

We can support you and your clients with a range of legal specialisms. If you require a service that isn't listed, please contact us to discuss.

## Company Commercial

- Commercial contracts
- Commercial agency
- Corporate, company and business law
- Data protection and GDPR
- Employment law and HR services
- Franchising
- Intellectual property
- IT and technology
- Loan agreements and finance
- Personal guarantees

## Property

- Agriculture
- Buying and selling commercial property
- Commercial leases
- Construction
- Plot sales
- Portfolio and estate management
- Property finance
- Property litigation
- Residential property development

## Dispute Resolution

- Banking litigation
- Commercial agency disputes
- Commercial contract disputes
- Construction disputes
- Injunctions and search orders
- Insurance disputes
- Intellectual property disputes
- Professional negligence
- Shareholder and partnership disputes

## Private Client

- Contested probate and will disputes
- Employment law
- Family and child law
- Residential construction
- Residential property and conveyancing
- Residential property disputes
- Surrogacy, fertility and adoption
- TOLATA claims
- Wills, trusts and probate

**If you are unsure about referring a specific matter, one of our friendly team will be happy to discuss it with you in more detail.**

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**High quality,  
personal  
and genuine  
partner-led  
service for your  
clients**

# You can trust us

**Myerson Solicitors is a full-service, independent law firm founded in South Manchester over 40 years ago.**

Based in our very own state-of-the-art offices, with over 160 employees including 25 partners, we represent businesses and individuals locally, nationally and internationally.

Offering an accessible, high-quality and cost-effective alternative to the city centre, regional and national law firms, we employ lawyers who are personable, talented and approachable.

This enables us to provide you – and your clients – with an enthusiastic and unrivalled service from experts in their field.



We are consistently recommended as 'Top Tier' by The Legal 500, which praises us for "Fantastic speed of response and constructive, helpful and pragmatic advice delivered by a team that clearly knows its stuff".



We have won the 'Health and Wellbeing Champions of the Year' category at the Manchester Legal Awards 2023.

**A scheme with integrity: transparent, open and honest**



**The Times** recognises 200 firms for the quality of their legal services in its annual round-up of the Best Law Firms in the UK.

With a heavy London-bias and just a handful of firms from the North of England, we were delighted to make the list for our company commercial expertise.



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